



CINCHSEAL ROTARY SHAFT SEALS FOR CHOCOLATE APPLICATION

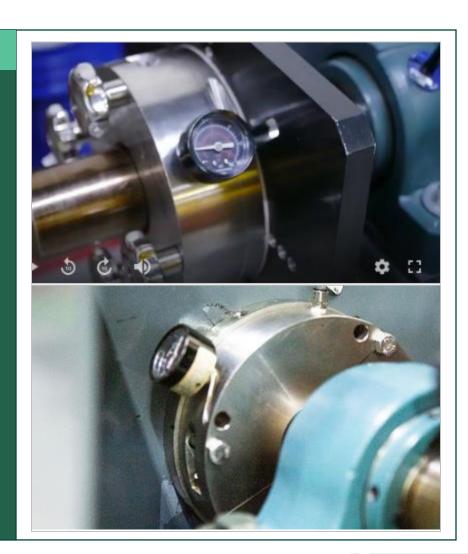






CINCHSEAL OVERVIEW VIDEO

- Leading manufacturer of rotary shaft seals:
 - o Patented, unique, problem-solving seals
 - Used with screw conveyors, mixers, blenders, and other bulk-handling equipment
 - Seals in slurries, powders and semi-liquids
- o **Industries:** food processing, chocolate, bakery, pulp & paper, feed & grain, industrial, chemical, pharmaceutical, goldmine, battery, and others
- Over 25 years in business
 - o Current Customer Base: < 4000 customers in < 50 countries
 - Located in Mount Laurel, NJ
- Used by 2/3 of world's top food and major companies in every processing industry
 - Standard seals for common equipment types
 - Custom seals designed for specific customers, equipment types, materials and applications





LIP & PACKING SEALS (WATCH A VIDEO)

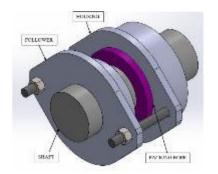
Advantages

- Low-cost alternative
- Have been around for a long time

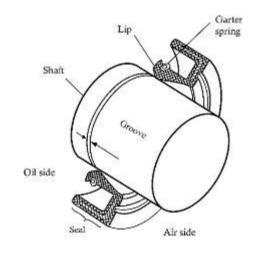
Disadvantages

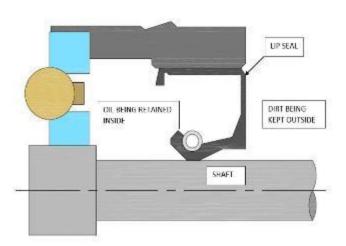
- Unable to handle shaft run-outs
- Do not rotate with the shaft
- Allow product leakage
- Facilitate product loss
- Expensive to maintain
- Cause shaft damage
- Enable bearing failure
- Difficult to hygienically clean
- Require long installation
- Product contamination and recall risk













CINCHSEAL VALUE PROPOSITION

| Reduce Waste | Stop process equipment from leaking valuable product Generate savings on material loss and clean-up costs |
|--|--|
| Lower Maintenance | Designed to handle up to ¼" [6.35mm] shaft run-out without losing a seal on the shaft Protect gearboxes, bearings and shafts from damage |
| Ease of Installation and Hygienic Cleaning | No need to remove bearings or drive units and do mechanical adjustments due to innovative split design Easily assemble/disassemble for wash-downs between batches |
| Increase Productivity | Longer functional life than traditional lip or packing seals Avoid unplanned production downtime |
| Risk Management | Prevent product recalls, cross-contamination, and foreign material migration USDA- and FDA-certified sealing products |



FEATURES & BENEFITS

CinchSeal's Clean-In-Place (known as CIP) seals are run-out tolerant rotary shaft seals that make the need for processing equipment replacement far less likely as they solve problems associated with traditional lip seals and mechanical packing.

One-year ROI of up to 10x - 35x

| Features | Benefits |
|--|---|
| Rotating Drive Elastomer and Rotors Design | Protects bearings, gearboxes, and shafts from damage |
| Tolerance for up to 0.250" [6.35mm] Shaft Dynamic Run-out | Prevents cross-contamination, foreign material migration, product leakage and recalls |
| Self-Adjusting, Abrasion-Resistant Sealing | Eliminates unscheduled downtime, maintenance, and lost productivity |
| All C.E.M.A. Standard and Metric Sizes | Designed for C.E.M.A. standard and metric screw conveyor and bulk-handling equipment |
| Innovative Split CIP Design | Requires no removal of bearings or drive units Allows for hygienic cleaning between batches Enables easy installation and maintenance |
| FDA-Certified Rebuild Kits | Reduces the total cost of ownership, replacing soft internal components, without compromising the seal |
| Custom-Tailored to Any Machinery | With custom drawings, perfectly fits on any standard or non- standard new and existing equipment |
| Available USDA-Certified Models for Dairy, Meat, and Poultry Applications | Provides a hygienic sealing solution for highly regulated industries |





CHOCOLATE EQUIPMENT

- Chocolate Holding Tanks
 (McCarter, Blommer and
 Goodhart Tanks)
- Melting Tanks
- Cocoa Refiners
- Pugmills
- Conches
- Refiners
- Mixers
- Blenders
- Screw Conveyors













OUR CHOCOLATE CUSTOMERS

- o ADM
- Asher Chocolates
- Barry Callebaut
- Blommer Chocolates
- Cargill
- o HB Resse
- Hershey Foods
- Guittard Chocolate
- Food Processing, Inc.
- Kraft
- Mars
- Morde Foods
- Nestle
- Ritter Sport
- Tasty Baking (TastyKake)



























LEAKING CHOCOLATE EXAMPLES



















CHOCOLATE ROI

ISSUE

A major chocolate manufacturer in Northern California who was using mechanical Teflon packing was leaking enough chocolate from a mixing tank to **fill a 55-gallon drum** daily. That was **400 Lbs. of waste** at \$0.20 per lb. and it added up to a staggering **\$29,200 per year**.

SOLUTION

The \$4,000 investment into two CinchSeal's 9700 series split shaft seals not only eliminated all chocolate loss due to leakage but also saved a documented ROI of about \$24,000 per year.

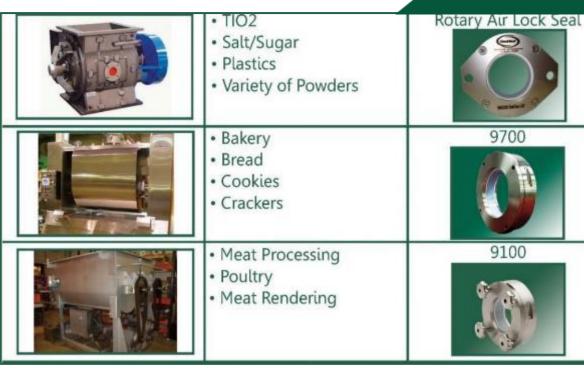
CINCHSEAL CONVERSIONS







APPLICATIONS



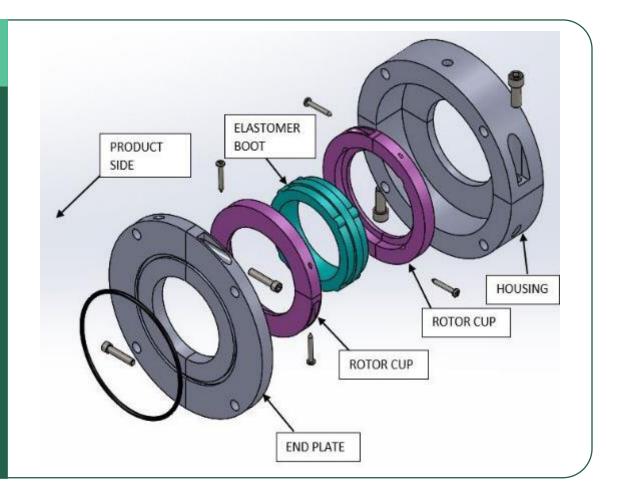




CINCHSEAL ASSEMBLY

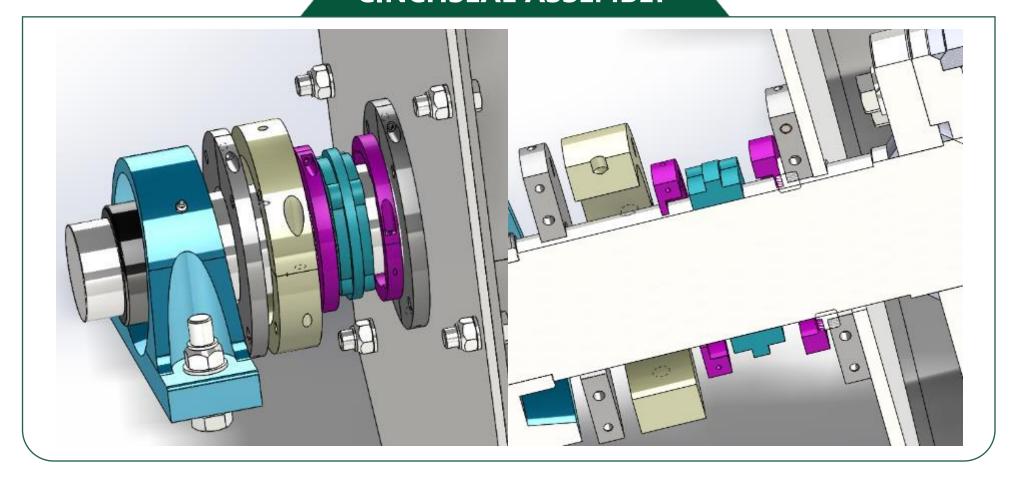
5 PARTS:

- Metal End Plate
- Metal Housing
- Elastomer Boot
- 2 PTFE Rotor Cups





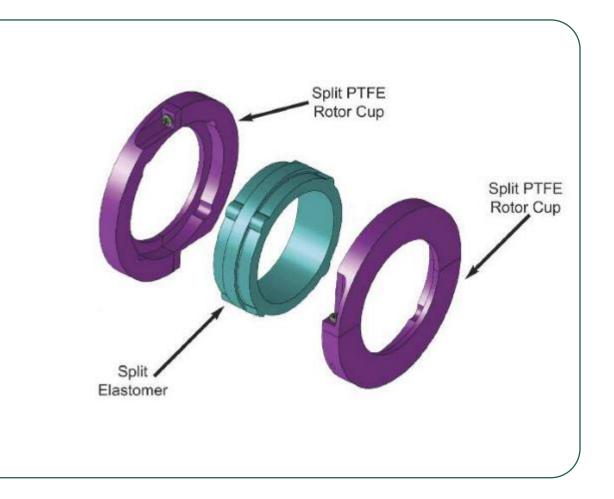
CINCHSEAL ASSEMBLY





1). SILICON ELASTOMER

- The elastomer boot grips and seals the shaft without damaging or wearing the shaft. It drives the wearable PTFE seal faces
- The silicone elastomer can withstand temperatures up to 425 degrees °F
- The standard elastomer is made from a "FDA-approved" silicone that handles 95% of industrial applications in the field
- The elastomer material can also be made from VITON, AFLAS and EPDM for harsher chemicals



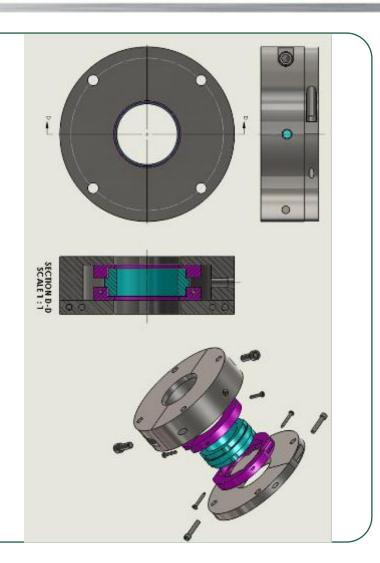


2). PTFE ROTOR CUPS

- The PTFE stators and rotor cups are made from a mineral-filled PTFE
- Depending on the shaft rotating speeds, the PTFE can be blended with certain minerals to reduce the coefficient of friction at the PTFEmetal interface
- The rotor cups are also FDA approved for indirect food contact and can be USDA certified for sealing in meat, poultry, and dairy

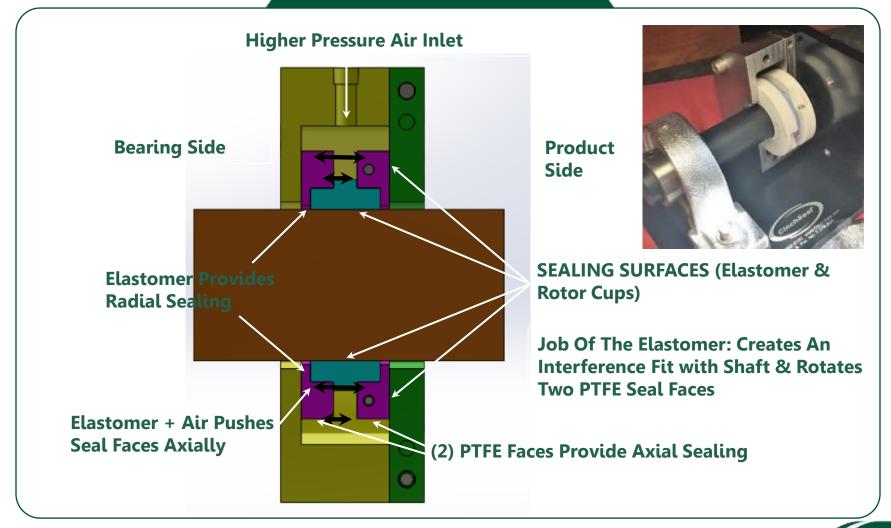
3). METAL PARTS

• Seal housings and end plates are available in aluminum, polypropylene, and 304ss or 316ss, depending on application requirements





SEAL CROSS-SECTION





AIR PURGE IN 5-8 PSI HIGHER THAN PROCESS **AIR PURGING** DNISUDH END PLATE INBOARD STATOR PLATE AIR PATH DUT AIR PATH DUT 111 111 HB. BOOT -D-RING ROTOR CUP-ROTOR CUP



WHY WE AIR PURGE THE SEALS



Creates a higher pressure in the seal chamber to form a natural air barrier that keeps product out of the seal



Develops a force that pushes the rotating faces outward against the stationary faces and creates a tighter seal



Cools the rotating seal faces by reducing temperature caused by friction





SPECIFICATIONS



Silicon And PTFE Internal Parts Are Good Up To 425 °F - Higher Temperature Applications Are Possible



 Up To 45 Psi Operating Pressure
 Purge Seal With 5 To 7 Psi Of Air Above Operating Vessel Pressure For Optimum Performance

· Up To 28" Of Vacuum



Typical Flow Rate Is Less Than 1 CFM With Air Regulator Set At 5 Psi



Maximum Surface Speed -Approximately 270 Ft/Min (5" Shaft @ 200 Rpm, Some Applications Run Up To 400 Rpms)



HOW TO INSTALL THE SEAL VIDEO

















WHY SWITCH TO CINCHSEAL – WATCH A VIDEO

- **Cost Savings:** Eliminates product waste, unscheduled maintenance costs and downtime, premature bearing failure, shaft damage, and reduces energy consumption
- No Damage to Shafts: CinchSeal's unique design protects rotating shafts from being scored or damaged
- Run-out: Can handle up to ¼" [6.35mm] shaft run-out without losing a seal on a shaft
 - Health and Safety: Prevents powder and dust leakages that can cause hazardous work environments and explosions
- Clean-In-Place Design: Allows for hygienic clean-up between product batches
- Proven ROI: One-year ROI of up to 10x 35x